

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2002		102.2	103.3	103.0	99.7	104.7	*	*	*	*	*
2003		107.4	101.0	109.8	107.4	110.0	*	*	*	*	*
2004		120.9	109.7	118.6	126.8	122.9	*	*	*	*	*
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2004	Mar	120.7	119.6	122.9	122.4	116.8	139.1	137.7	142.4	141.4	133.2
	Apr	117.4	109.7	116.7	123.5	114.7	140.2	132.0	143.4	148.7	129.8
	May	120.5	111.2	118.4	127.2	119.4	141.4	131.3	142.2	151.6	132.6
	Jun	121.9	112.2	118.4	130.1	120.2	141.4	133.6	139.3	150.4	135.3
	Jul	120.8	109.9	116.5	128.5	121.8	135.2	118.0	132.9	146.0	133.9
	Aug	123.7	110.9	118.8	132.1	125.8	132.1	116.5	131.2	137.8	136.5
	Sept	124.7	109.5	120.2	130.8	131.9	118.6	105.9	115.5	120.1	129.6
	Oct	128.1	108.7	124.9	133.8	137.5	118.6	104.6	114.1	122.0	128.8
	Nov	123.7	101.4	120.4	130.5	133.8	103.6	87.5	97.3	107.9	115.9
	Dec	123.2	102.1	118.9	130.5	132.7	82.0	66.2	74.1	88.3	92.9
2005	Jan	120.6	105.9	113.5	123.2	135.3	101.4	83.9	89.5	107.8	117.8
	Feb r	123.2	108.4	121.1	127.6	129.9	113.3	98.2	109.9	116.8	123.4
	Mar p	122.8	114.7	113.7	128.9	129.1	141.7	133.5	132.5	148.0	148.2
	<b>vs. last month:</b>	<b>-0.3%</b>	<b>5.8%</b>	<b>-6.1%</b>	<b>1.0%</b>	<b>-0.6%</b>	<b>25.1%</b>	<b>35.9%</b>	<b>20.6%</b>	<b>26.7%</b>	<b>20.1%</b>
	<b>vs. last year:</b>	<b>1.7%</b>	<b>-4.1%</b>	<b>-7.5%</b>	<b>5.3%</b>	<b>10.5%</b>	<b>1.9%</b>	<b>-3.0%</b>	<b>-6.9%</b>	<b>4.7%</b>	<b>11.3%</b>